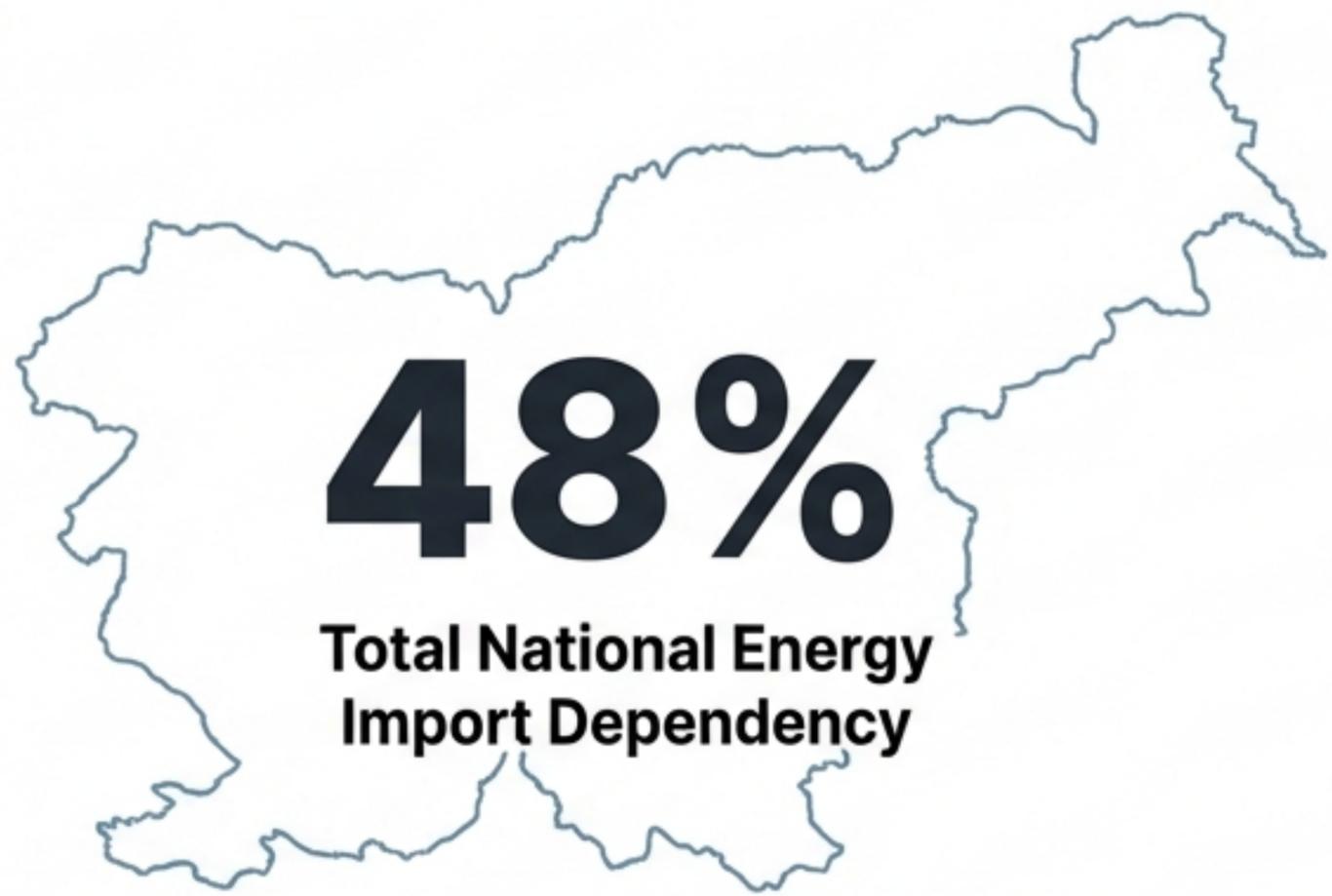


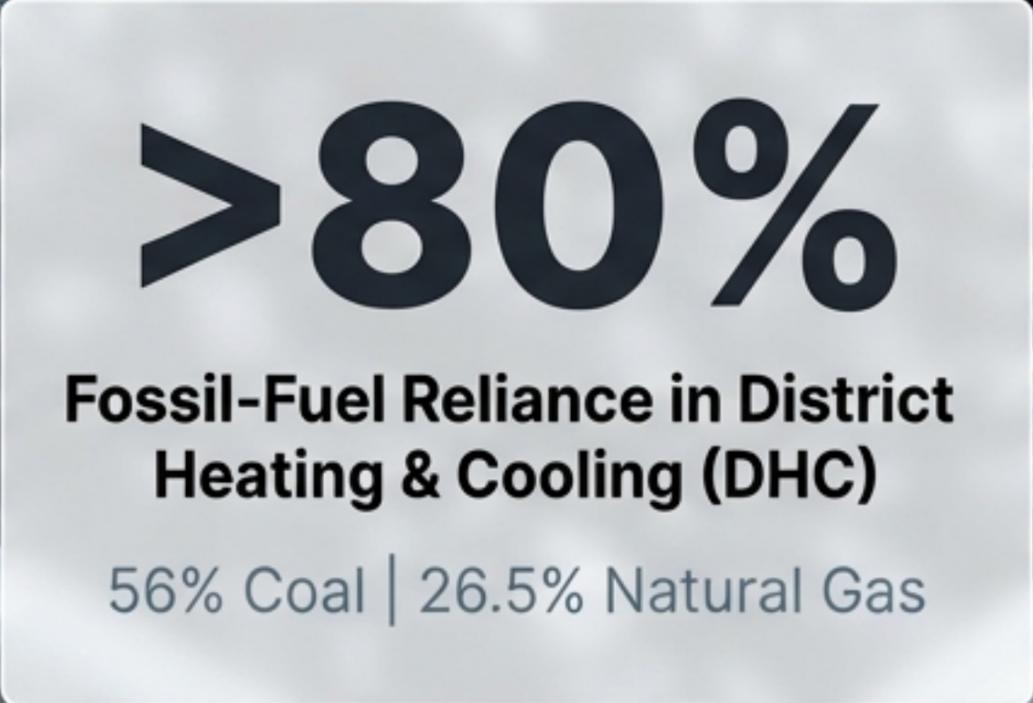
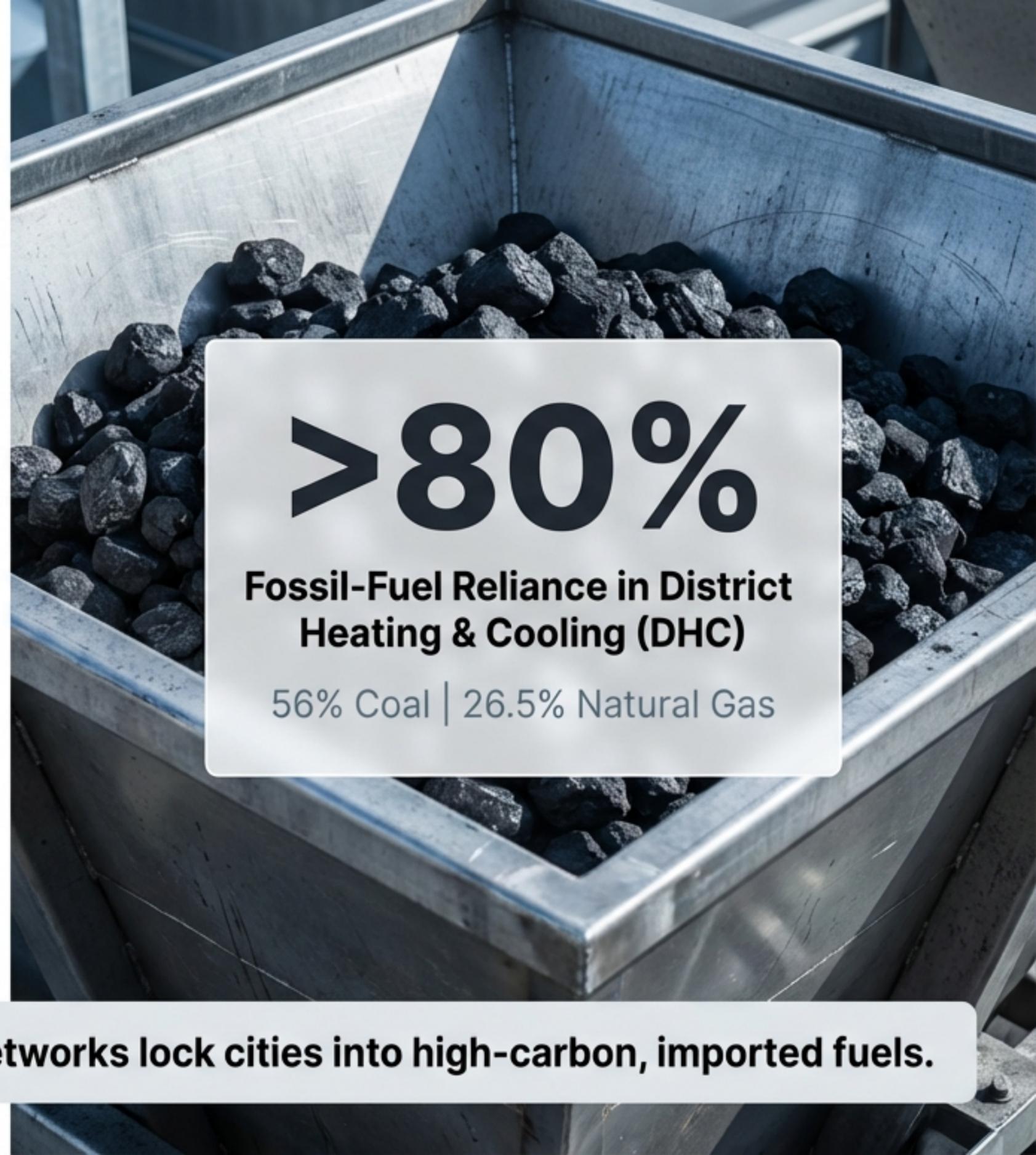


# **Unlocking Slovenia's Thermal Vault**

Reclaiming 3.7 Petajoules of industrial waste heat to engineer national energy security and bridge the implementation chasm.



Slovenia imports 100% of its oil and natural gas, heavily exposing the economy to volatile international energy markets.



**Despite centralising urban energy, current DHC networks lock cities into high-carbon, imported fuels.**

# 90.6 PJ/year

Total Final Energy Consumption for Heating

Supply Breakdown

Demand Breakdown

**Biomass: 45%** (40.5 PJ)

**Natural Gas: 19%** (17.5 PJ)

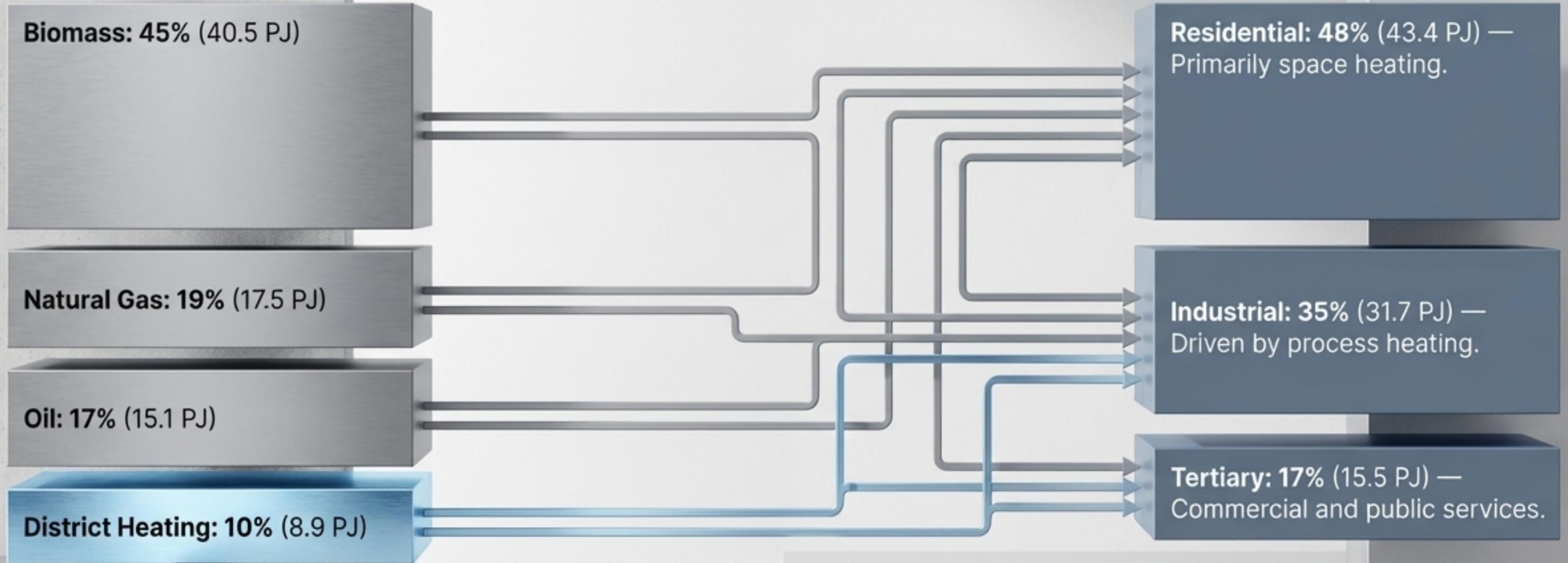
**Oil: 17%** (15.1 PJ)

**District Heating: 10%** (8.9 PJ)

**Residential: 48%** (43.4 PJ) —  
Primarily space heating.

**Industrial: 35%** (31.7 PJ) —  
Driven by process heating.

**Tertiary: 17%** (15.5 PJ) —  
Commercial and public services.



# Top-Down Mandate

## Recast Energy Efficiency Directive (EED) Article 25.6

Legal obligation for municipalities over 45,000 to prepare comprehensive local heating and cooling plans.

## Local Execution Deficit

Municipalities face structural deficits in staffing, funding, and specialised technical support for energy modelling and GIS.

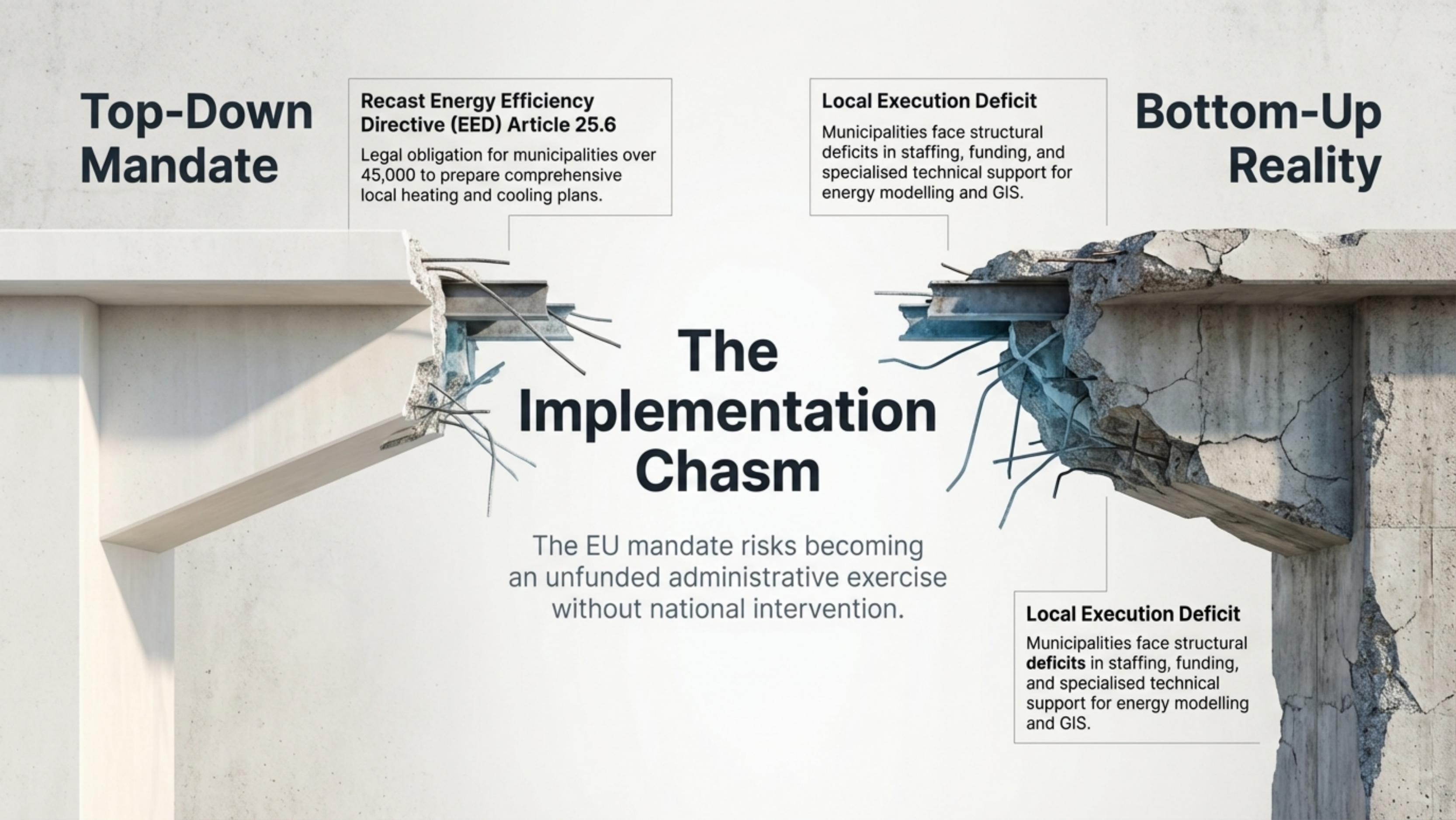
# Bottom-Up Reality

# The Implementation Chasm

The EU mandate risks becoming an unfunded administrative exercise without national intervention.

## Local Execution Deficit

Municipalities face structural **deficits** in staffing, funding, and specialised technical support for energy modelling and GIS.



# Hiding in Plain Sight

Industrial waste heat (IWH) is thermal energy discharged into the environment, accounting for 20% to 50% of all industrial energy consumed across Europe.

The Status Quo:  
Unavoidable  
industrial liability.



The Future State:  
Zero-emission,  
bankable domestic  
energy resource.

**Slovenia possesses a proven, readily available resource capable of permanently displacing imported fossil fuels in DHC networks.**

## Tier 1: High-Grade (95°C)

# 1.0 PJ/year

### **Tech Requirement:**

Direct Heat Exchangers  
(Low complexity).

### **Strategic Value:**

The Low-Hanging Fruit.  
Directly compatible with  
existing DHC. Can  
immediately displace 14% of  
DHC fossil fuels.

## Tier 2: Medium-Grade (55°C)

# 1.1 PJ/year

### **Tech Requirement:**

Heat Pumps.

### **Strategic Value:**

Mid-term expansion target.

## Tier 3: Low-Grade (25°C)

# 1.6 PJ/year

### **Tech Requirement:**

Large-scale Industrial  
Heat Pumps.

### **Strategic Value:**

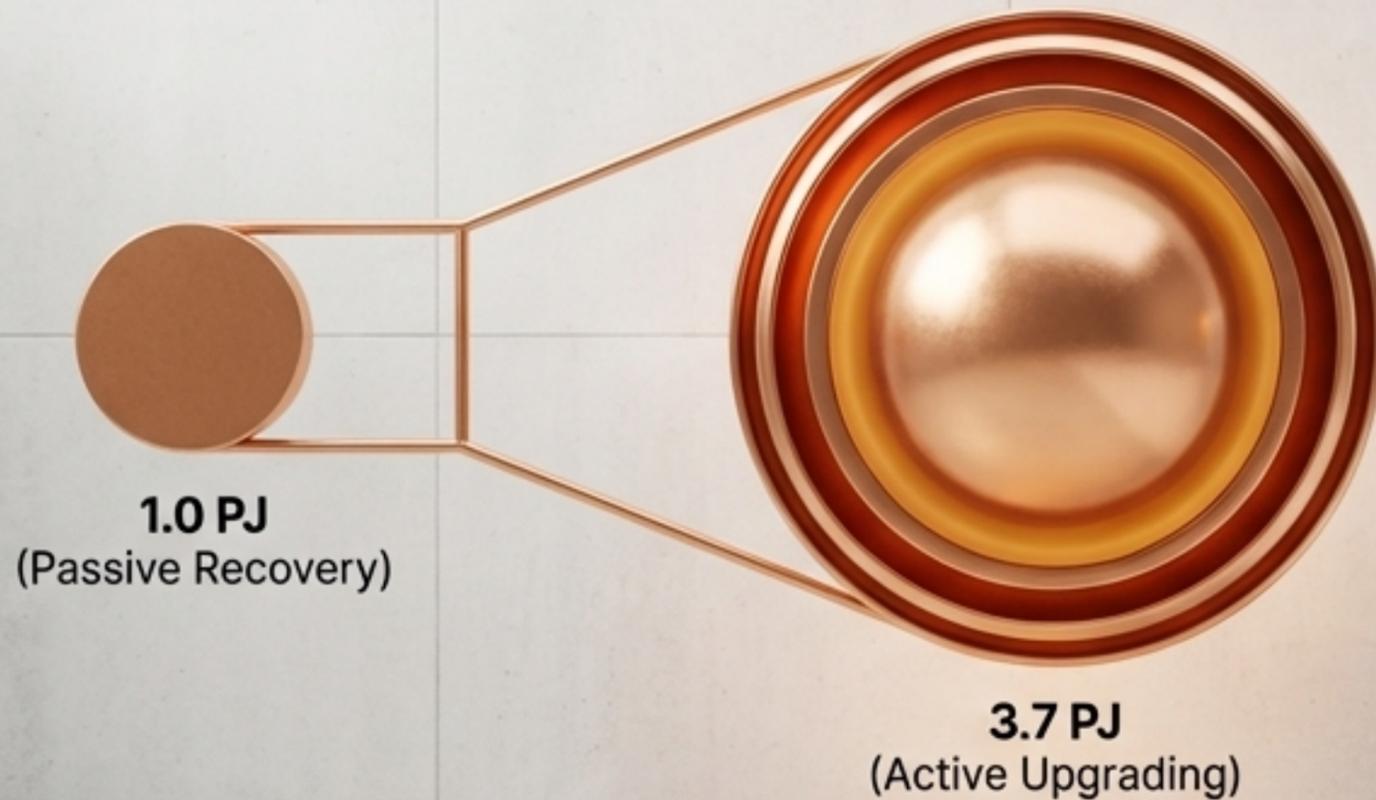
The True Scale Opportunity.  
Upgrading this resource  
unlocks the vast majority of  
Slovenia's IWH.



# The Multiplier Effect

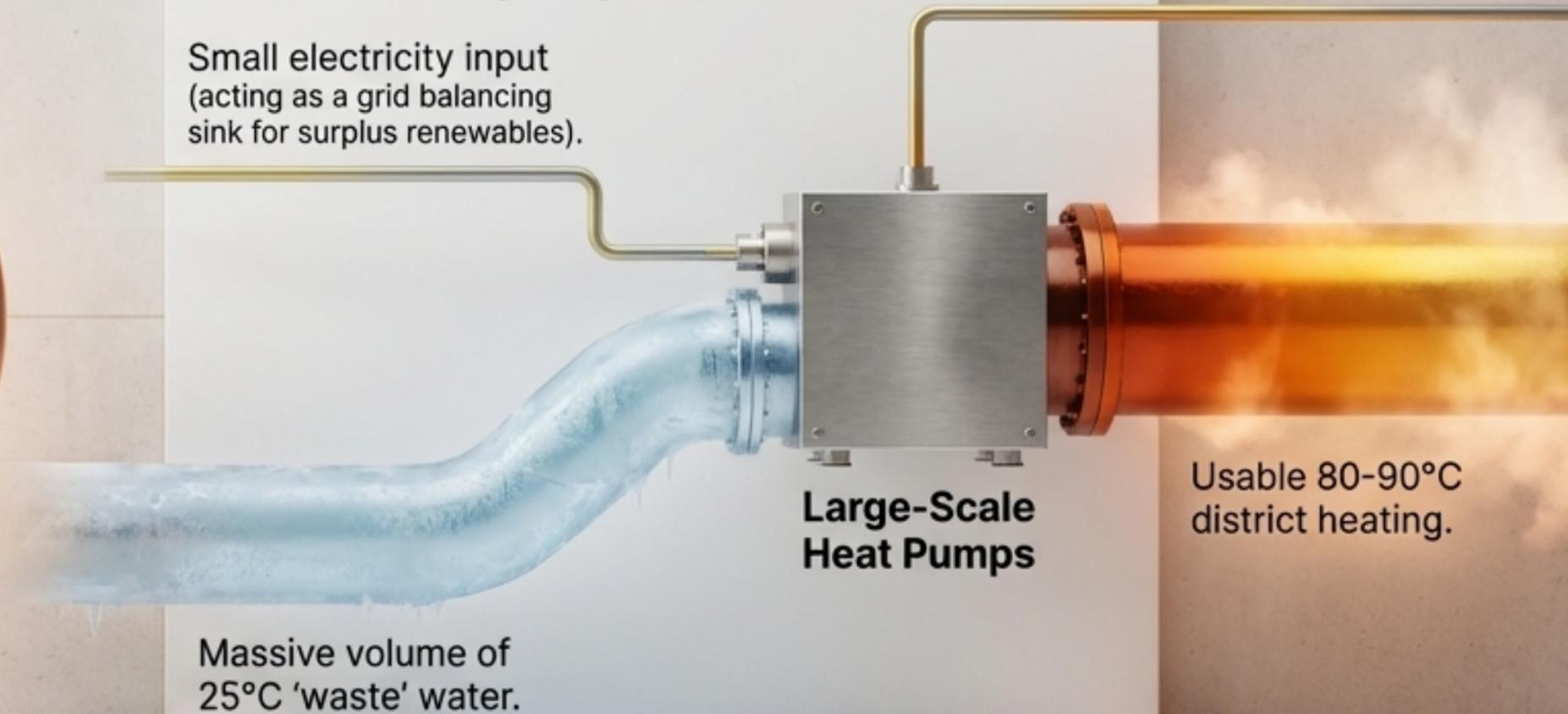
Moving from passive recovery to active upgrading more than triples the strategic resource.

## Energy Multiplier

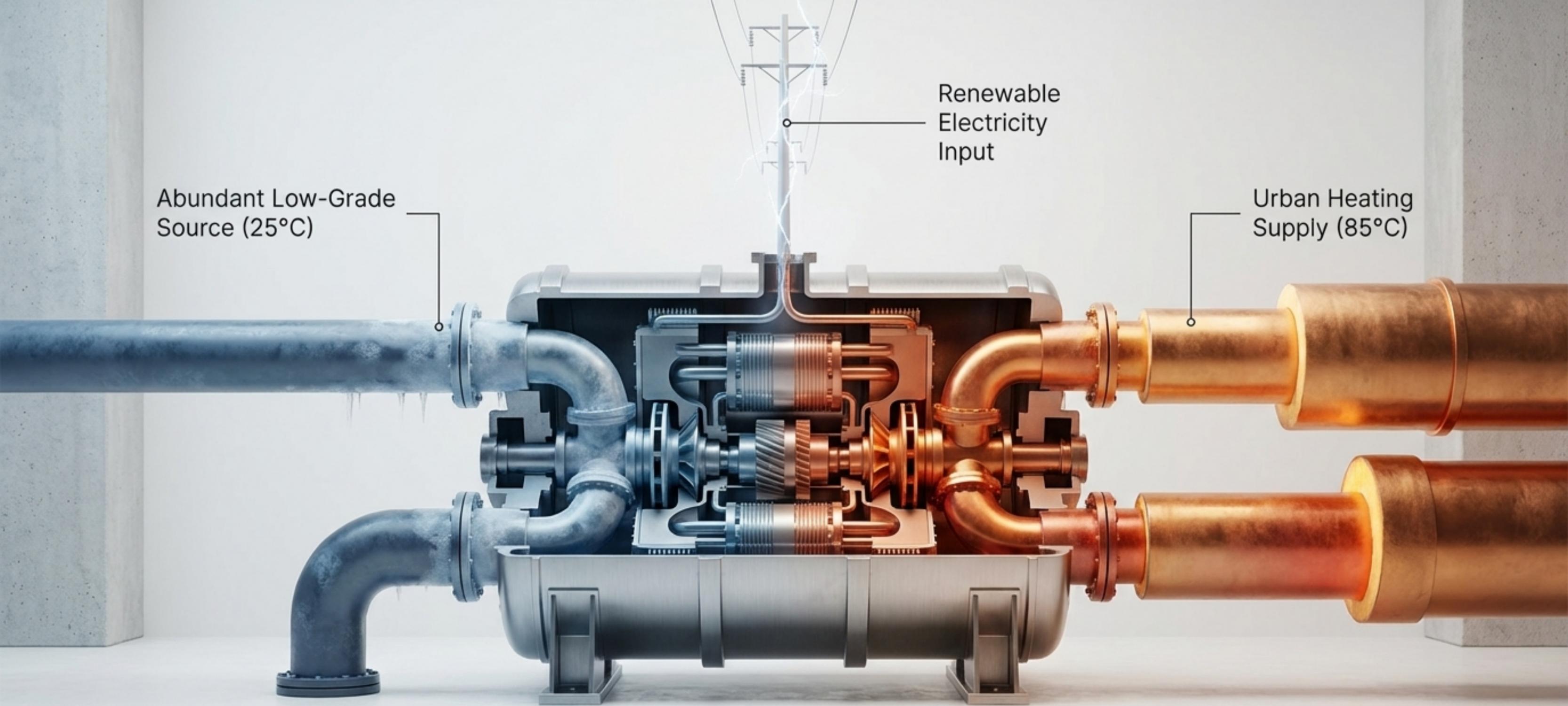


## Sector Coupling Diagram

Small electricity input  
(acting as a grid balancing  
sink for surplus renewables).



**Takeaway:** This transforms DHC from an isolated fossil fuel consumer into a flexible, grid-balancing anchor.



By applying a small electrical load, the heat pump elevates unusable thermal runoff into high-value urban heat, effectively coupling the electricity and thermal sectors.

# The Spatial Proximity Guarantee



## 67%

10 out of 15 major industrial sites are already within a 10 km radius of **ACTUAL** existing DHC networks.

## 100%

15 out of 15 major industrial sites are within a 10 km radius of **EXPECTED** future DHC expansion zones.

The infrastructure and the resource are already co-located. The economic viability of transport is physically guaranteed.



## **Lek Pharmaceuticals (Ljubljana)**

Urban industrial symbiosis capturing steam condensate.

Supplies Energetika Ljubljana DHC, heating ~300 homes and eliminating 1,000 tonnes of CO<sub>2</sub> annually.



## **SIJ Steel (Jesenice & Ravne)**

High-temperature process heat recovery.

Improves internal efficiency while exporting excess to the local DHC network, replacing fossil fuels directly.

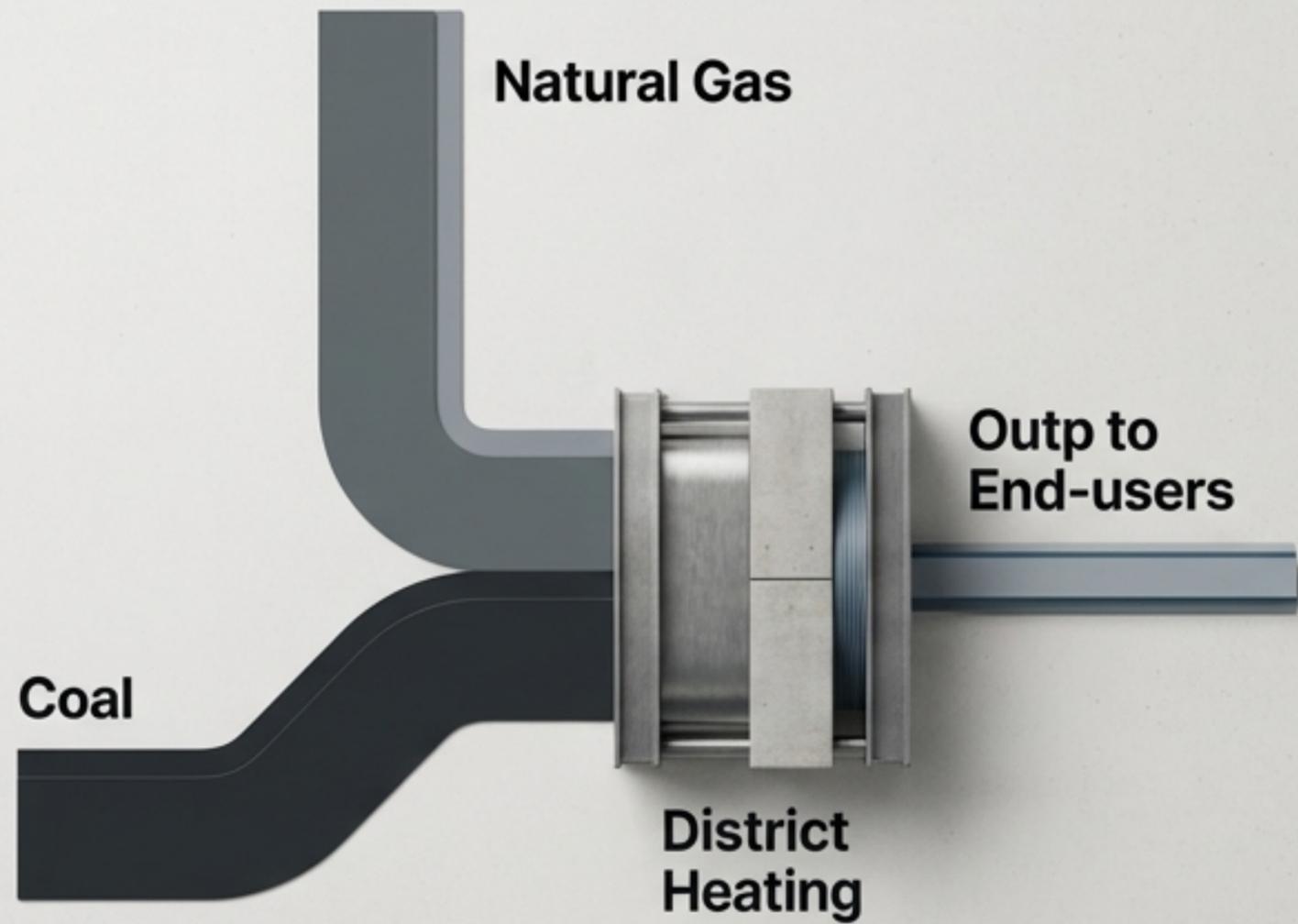


## **Lušt Greenhouses**

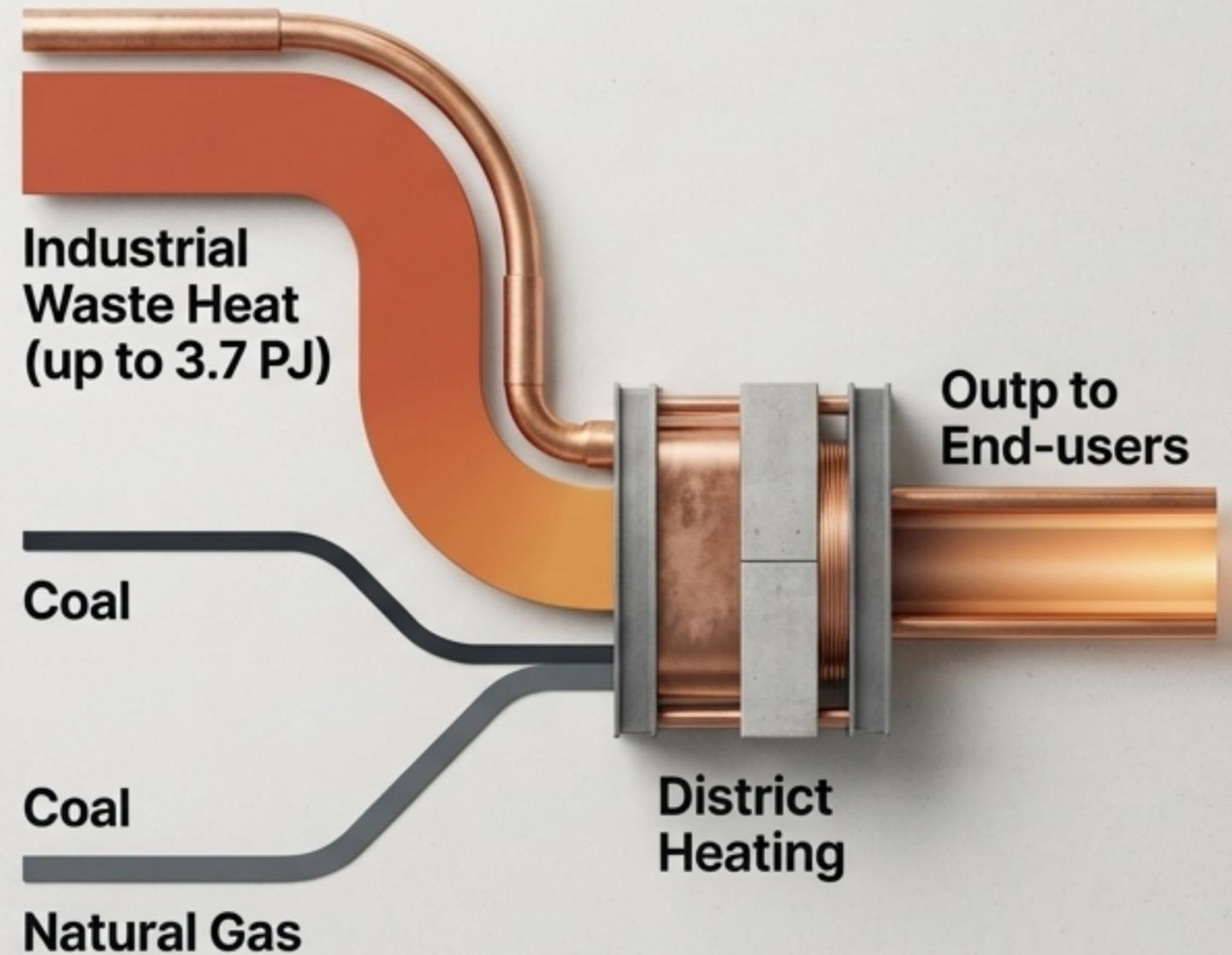
Proof-of-concept for the enabling technology. Installed a 2 MW heat pump system to upgrade low-grade geothermal water.

Achieved an investment payback period of less than one year.

# The 2015 Baseline

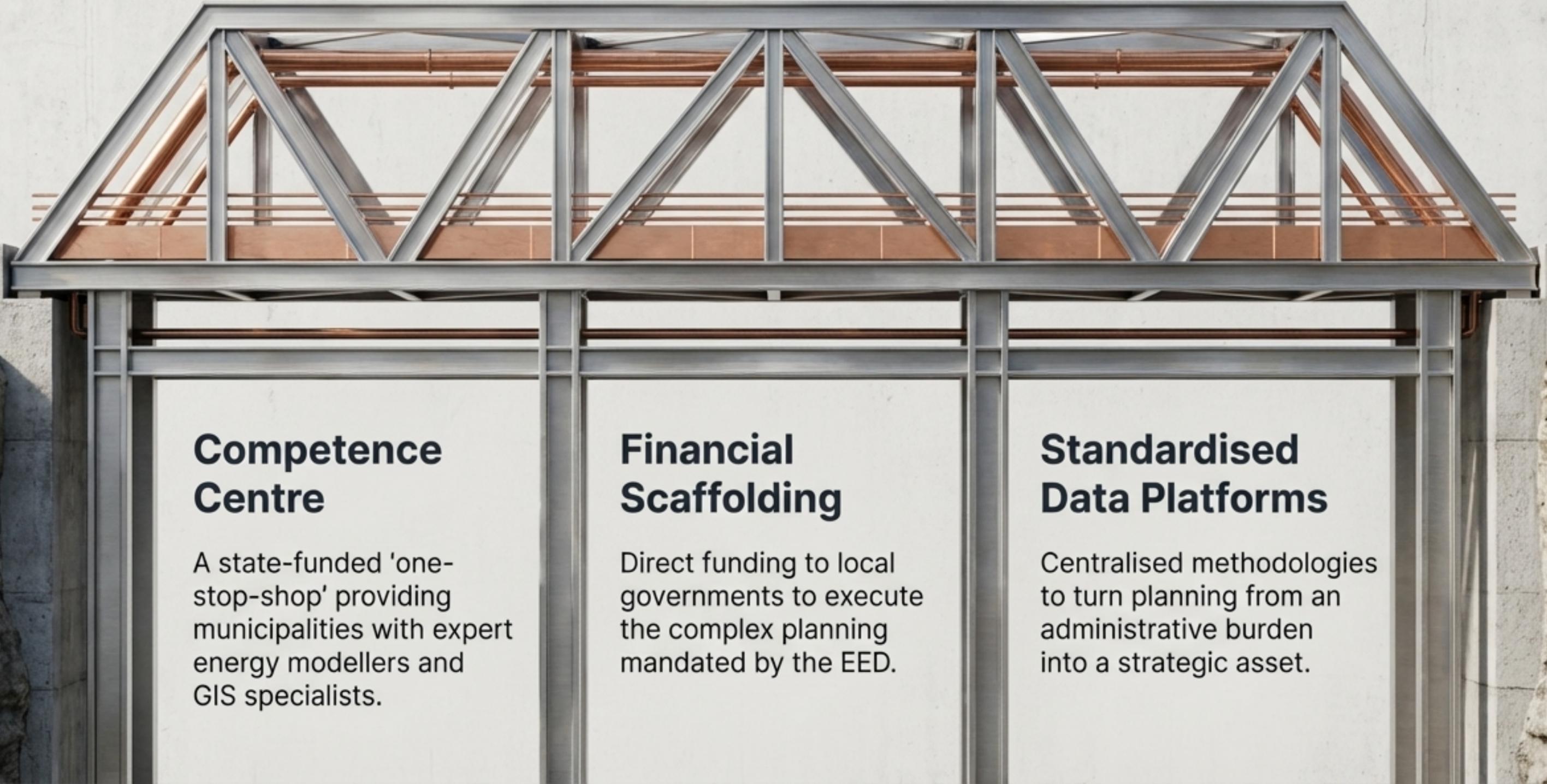


# The IWH Integrated Future



Displacing external dependence with internal circularity.

# National Support Programme



## Competence Centre

A state-funded 'one-stop-shop' providing municipalities with expert energy modellers and GIS specialists.

## Financial Scaffolding

Direct funding to local governments to execute the complex planning mandated by the EED.

## Standardised Data Platforms

Centralised methodologies to turn planning from an administrative burden into a strategic asset.

# Stakeholder Playbook Matrix

## National Policymakers



Enact supportive regulations (tax credits, capital grants for DHC connections).

## DHC Operators



Embrace sector coupling; invest in large-scale heat pumps and anchor network expansions to nearby industrial sites.

## Industrial Facilities



Conduct energy audits and negotiate long-term Heat Supply Agreements (HSAs).



Bridges local capacity gaps, hits NECP climate targets, and frames IWH as a core industrial competitiveness strategy.



Accesses low-cost baseload heat, enabling profitable network expansion while decarbonising existing supply.



Transforms a thermal liability into a bankable asset. HSAs pegged at a 10-20% discount to DHC fossil costs guarantee a stable, long-term revenue stream.



**From Industrial  
Liability to  
Strategic Asset**

By reframing waste heat as a core domestic resource, Slovenia can permanently sever its reliance on imported fossil fuels, secure its urban heating networks, and engineer a highly competitive, climate-neutral industrial sector.

**The Heat Vault Company — Engineering the Thermal Transition.**